**Government of West Bengal**
**Finance Department**
**Nabanna, Howrah**

Memo No.3647-F( eGov) Date: 13.10.2025

**Sub: Relaxations for Startups under the Expression of Interest for "Selection of Firms for Development of AI-Based Solutions"**

Ref: EOI No. 2830–F(e-Gov) dt. 30.07.25 read with Addendum No. 3554–F(e-Gov) dt. 25.09.25

In continuation of the Expression of Interest bearing EOI No. 2830–F(e-Gov) dated 30.07.2025 read with Addendum order no 3554–F(e-Gov) dated 25.09.2025 regarding *"Selection of Firms for Development of AI-Based Solutions"*, published on the Finance Department website (https://finance.wb.gov.in/), the following amendments are hereby made:

| Page No. & Clause | Existing Provision | Amended Provision |
|---|---|---|
| Page 6, 6. Qualification Criteria: | Average annual turnover of INR 5 crore or more for IT & ITeS related activities over the last 2 financial years. | Average annual turnover of INR 5 crore or more for IT & ITeS related activities over the last 2 financial years. However, for Startups, relaxation would be allowed in line with the OM No. F. 20-2/2014-PPD(H) dated 27.07.2017 of the Department of Expenditure, Ministry of Finance, Government of India |
| Page 6, 6. b) Technical Expertise: | Minimum of 3 completed projects in AI/ML, preferably in the public sector or government domain. | Minimum of 3 completed projects in AI/ML, preferably in the public sector or government domain. However, for Startups, relaxation would be allowed in line with the OM No. F. 20-2/2014-PPD(H) dated 27.07.2017 of the Department of Expenditure, Ministry of Finance, Government of India |

Further, the following additional points may be noted by interested Startups regarding the above amended provisions:

i. Only those Entities that have been formally recognized as a Startup by the Department for Promotion of Industry and Internal Trade (DPIIT), Ministry of Commerce & Industry, Government of India, shall be eligible to claim these relaxations.
ii. A bidder seeking the above relaxations as a Start-Up shall have to submit a valid DPIIT Certificate of Recognition along with their bid.
iii. Any bidder failing to submit the valid DPIIT Certificate of Recognition shall not be considered under the amended provision and their bid shall be evaluated strictly under the eligibility criteria as per existing provisions in the EOI.
iv. The Finance Department reserves the right to verify the authenticity of the recognition in any manner including by seeking further clarification from the bidder.

This Addendum shall be treated as an integral part of the aforementioned EOI. All interested bidders are advised to take note of this Addendum and make their submissions accordingly.

OSD & E.O. Secretary
Finance Department
Government of West Bengal